TRANSFORMATIONAL CSR CONTINUUM



Sustainability mega-trends are changing the context in which business can compete and thrive. Through global research CBSR has documented how leading companies are shifting their approach to corporate social responsibility in response to these macro forces. They are evolving their CSR strategies to become more transformational in their sectors, value chains, markets and regions.

The following is a continuum of how CSR models are transitioning to become more transformational. See the <u>Transformational Qualities</u> for details of this new CSR philosophy. See <u>Case Studies</u> for examples of transformation in action. See the <u>Transformational Company Roadmap</u> for a 3-step process to catalyze transformation in your company.



Objective	Incremental footprint reduction Giving back to society	Improve social and environmental performance	Societal value creation
Approach	Operational efficiency Philanthropy	Measure, set goals and targets on material CSR impacts	Sustainable business model Whole of enterprise
	Screening		Collaboration
Assumptions	Business as usual growth will continue	Compliance and reputation are top priorities	Business as usual growth not guaranteed
	External environment will stay the same Resources are infinite		Mega-trends are reshaping external environment
	Customers are not interested in sustainability		Resources are constrained Customers want better, healthie
			and more efficient options.